

# Business Startup

[View Online](#)

Allen, K. R. (2006). Growing and managing a small business: an entrepreneurial perspective (2nd ed). Houghton Mifflin Co.

Allen, K. R. (2012). Launching new ventures: an entrepreneurial approach (6th ed). South-Western.

Aulet, B., & Ursache, M. (2017). Disciplined entrepreneurship workbook (C. Snyder, Ed.). John Wiley & Sons, Inc.  
<https://ebookcentral.proquest.com/lib/gla/detail.action?docID=4826750>

Baron, R. A., & Shane, S. A. (2008). Entrepreneurship: a process perspective (2nd ed). South-Western.

Barringer, B. R., & Ireland, R. D. (2012). Entrepreneurship: successfully launching new ventures: Vol. Prentice Hall entrepreneurship series (4th global ed). Pearson Education Limited.

Blundel, R. (2017). Exploring entrepreneurship (2nd edition). SAGE Publications.  
<https://app.talis.com/glasgow/player#/modules/5f55ffaa3f2b343bc876562b/resources/5f5611273f2b343bc876566a>

Bolton, B., Thompson, J., & ScienceDirect (Online service). (2004). Entrepreneurs: talent, temperament, technique (2nd ed) [Electronic resource]. Elsevier Butterworth-Heinemann.  
<https://ezproxy.lib.gla.ac.uk/login?url=https://www.sciencedirect.com/science/book/9780750661287>

Bragg, A., & Bragg, M. (2005). Developing new business ideas: a step-by-step guide to creating new business ideas worth backing. Financial Times /Prentice Hall.

Bridge, R. (2009). How I made it: 40 successful entrepreneurs reveal how they made millions (2nd ed). Kogan Page.

Bridge, R. (2011). How to make a million before lunch. Virgin.

Bridge, R. & Dawson Books. (2010a). My big idea: 30 successful entrepreneurs reveal how they found inspiration [Electronic resource]. Kogan Page.  
<https://www.vlebooks.com/vleweb/product/openreader?id=GlasgowUni&isbn=9780749461850>

Bridge, R. & Dawson Books. (2010b). You can do it too: 20 essential things every budding entrepreneur should know [Electronic resource]. Kogan Page.

<https://www.vlebooks.com/vleweb/product/openreader?id=GlasgowUni&isbn=9780749461843>

Burns, P. (2011). Entrepreneurship and small business (3rd ed). Palgrave Macmillan.

Burns, P. (2014). New venture creation: a framework for entrepreneurial start-ups. Palgrave Macmillan.

Bygrave, W. D., & Zacharakis, A. (2014). Entrepreneurship (Third edition). John Wiley & Sons, Inc.

Davidson, A. & Dawson Books. (2004). Smart luck: and the seven other qualities of great entrepreneurs [Electronic resource]. Pearson Prentice Hall Business.  
<https://www.vlebooks.com/vleweb/product/openreader?id=GlasgowUni&isbn=9781405893886>

Deakins, D., & Freel, M. S. (2009). Entrepreneurship and small firms (5th ed). McGraw-Hill.

Hashemi, S., & Hashemi, B. (2007). Anyone can do it: building Coffee Republic from our kitchen table : 57 real-life laws on entrepreneurship. Capstone.

Hisrich, R. D., Peters, M. P., & Shepherd, D. A. (2013). Entrepreneurship (9th ed). McGraw-Hill Irwin.

Johnson, L. (2013). Start it up: why running your own business is easier than you think ([New] ed).

Jones, O., Macpherson, A., & Jayawarna, D. (2014). Resourcing the start-up business: creating dynamic entrepreneurial learning capabilities: Vol. Routledge-ISBE masters in entrepreneurship. Routledge, Taylor & Francis Group.

Kander, D. (2014). All in startup: launching a new idea when everything is on the line. Wiley.

Kirby, D. A. (2003). Entrepreneurship. McGraw-Hill Education.

Kuratko, D. F. (2014). Entrepreneurship: theory, process, practice (9th ed). South-Western Cengage Learning.

Lumsdaine, E., & Binks, M. (2006). Entrepreneurship: from creativity to innovation : thinking skills for a changing world. Trafford Publishing.

Lussier, R. N., Corman, J., & Kimball, D. C. (2015). Entrepreneurial new venture skills (Third edition). Routledge.

Mariotti, Steve, 1953-. (2015). Entrepreneurship & small business management (2nd edition). Pearson.

McKnight, T. K. (2004). Will it fly?: How to know if your new business idea has wings ... before you take the leap: Vol. Financial Times Prentice Hall books. Financial Times Prentice Hall.

Michanek, J., & Breiler, A. (2014). The idea agent: the handbook on creative processes (Second edition). Routledge.

Mike Southon | The Beermat Entrepreneur | Business Speaker. (n.d.).  
<http://www.mikesouthon.com/>

Mullins, J. W. (2013). The new business road test: what entrepreneurs and executives should do before launching a lean start-up (4th ed). Pearson.

Osterwalder, A., & Pigneur, Y. (2010). Business Model Generation: A Handbook for Visionaries, Game Changers, and Challengers. Wiley.  
<https://ebookcentral.proquest.com/lib/gla/detail.action?docID=581476>

Rae, D. (2015). Opportunity-centred entrepreneurship (2nd edition). Palgrave Macmillan.

Ramfelt, L., Kjellberg, J., & Kosnik, T. J. (2014). Gear up: test your business model potential and plan your path to success. Capstone.

Read, S. (2011). Effectual entrepreneurship. Routledge.

Southon, M. (2006). Finance on a beermat. Random House Business.

Southon, M. (2009). The beermat entrepreneur: turn your good idea into a great business (Rev. 2nd ed). Pearson/Prentice Hall Business.

Southon, M., & West, C. (2008). Sales on a beermat. Random House Business.

Spinelli, S., Adams, R., & Timmons, J. A. (2016). New venture creation: entrepreneurship for the 21st century (Tenth edition, international edition). McGraw-Hill Education.

Stokes, D., Wilson, N., & Mador, M. (2010). Entrepreneurship. South-Western Cengage Learning.

West, C. (2008). Marketing on a beermat: Vol. Beermat guides. Random House Business Books.

Westhead, Paul, 1962-. (2011). Entrepreneurship: perspectives and cases (1st ed). Financial Times/Prentice Hall.

Wickham, P. A. (2006). Strategic entrepreneurship (4th ed) [Electronic resource]. Financial Times Prentice Hall.  
<https://www.vlebooks.com/vleweb/product/openreader?id=GlasgowUni&isbn=9781408212677>