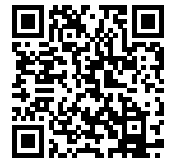


# Business Startup

[View Online](#)

- 
1.  

Burns P. New venture creation: a framework for entrepreneurial start-ups. Basingstoke, Hampshire: Palgrave Macmillan; 2014.
  2.  

Read S. Effectual entrepreneurship. Abingdon, Oxon: Routledge; 2011.
  3.  

Rae D. Opportunity-centred entrepreneurship. 2nd edition. London: Palgrave Macmillan; 2015.
  4.  

Johnson L. Start it up: why running your own business is easier than you think. [New] ed. London : Portfolio; 2013.
  5.  

Aulet B, Ursache M. Disciplined entrepreneurship workbook [Internet]. Snyder C, editor. Hoboken, New Jersey: John Wiley & Sons, Inc; 2017. Available from: <https://ebookcentral.proquest.com/lib/gla/detail.action?docID=4826750>
  6.  

Baron RA, Shane SA. Entrepreneurship: a process perspective. 2nd ed. Mason, OH: South-Western; 2008.

7.

Barringer BR, Ireland RD. Entrepreneurship: successfully launching new ventures. 4th global ed. Vol. Prentice Hall entrepreneurship series. Harlow: Pearson Education Limited; 2012.

8.

Bolton B, Thompson J, ScienceDirect (Online service). Entrepreneurs: talent, temperament, technique [Internet]. 2nd ed. Boston: Elsevier Butterworth-Heinemann; 2004. Available from: <https://ezproxy.lib.gla.ac.uk/login?url=https://www.sciencedirect.com/science/book/9780750661287>

9.

Blundel R. Exploring entrepreneurship [Internet]. 2nd edition. London: SAGE Publications; 2017. Available from: <https://app.talis.com/glasgow/player#/modules/5f55ffaa3f2b343bc876562b/resources/5f5611273f2b343bc876566a>

10.

Burns P. Entrepreneurship and small business. 3rd ed. Basingstoke: Palgrave Macmillan; 2011.

11.

Bygrave WD, Zacharakis A. Entrepreneurship. Third edition. Hoboken, New Jersey: John Wiley & Sons, Inc; 2014.

12.

Hisrich RD, Peters MP, Shepherd DA. Entrepreneurship. 9th ed. New York: McGraw-Hill Irwin; 2013.

13.

Jones O, Macpherson A, Jayawarna D. Resourcing the start-up business: creating dynamic entrepreneurial learning capabilities. Vol. Routledge-ISBE masters in entrepreneurship. Abingdon, Oxon: Routledge, Taylor & Francis Group; 2014.

14.

Kuratko DF. Entrepreneurship: theory, process, practice. 9th ed. Mason, Ohio: South-Western Cengage Learning; 2014.

15.

Lussier RN, Corman J, Kimball DC. Entrepreneurial new venture skills. Third edition. New York, NY: Routledge; 2015.

16.

Mariotti, Steve 1953-. Entrepreneurship & small business management. 2nd edition. Boston: Pearson; 2015.

17.

Mullins JW. The new business road test: what entrepreneurs and executives should do before launching a lean start-up. 4th ed. Harlow: Pearson; 2013.

18.

Stokes D, Wilson N, Mador M. Entrepreneurship. Andover, Hampshire: South-Western Cengage Learning; 2010.

19.

Spinelli S, Adams R, Timmons JA. New venture creation: entrepreneurship for the 21st century. Tenth edition, international edition. Singapore: McGraw-Hill Education; 2016.

20.

Westhead, Paul 1962-. Entrepreneurship: perspectives and cases. 1st ed. Harlow, UK: Financial Times/Prentice Hall; 2011.

21.

Osterwalder A, Pigneur Y. Business Model Generation: A Handbook for Visionaries, Game Changers, and Challengers [Internet]. Hoboken: Wiley; 2010. Available from: <https://ebookcentral.proquest.com/lib/gla/detail.action?docID=581476>

22.

Ramfelt L, Kjellberg J, Kosnik TJ. Gear up: test your business model potential and plan your path to success. Chichester, West Sussex: Capstone; 2014.

23.

Bragg A, Bragg M. Developing new business ideas: a step-by-step guide to creating new business ideas worth backing. Harlow: Financial Times /Prentice Hall; 2005.

24.

Lumsdaine E, Binks M. Entrepreneurship: from creativity to innovation : thinking skills for a changing world. Victoria, BC: Trafford Publishing; 2006.

25.

McKnight TK. Will it fly?: How to know if your new business idea has wings ... before you take the leap. Vol. Financial Times Prentice Hall books. London: Financial Times Prentice Hall; 2004.

26.

Michanek J, Breiler A. The idea agent: the handbook on creative processes. Second edition. New York, NY: Routledge; 2014.

27.

Allen KR. Launching new ventures: an entrepreneurial approach. 6th ed. Belmont, CA: South-Western; 2012.

28.

Allen KR. Growing and managing a small business: an entrepreneurial perspective. 2nd ed. Boston, MA: Houghton Mifflin Co; 2006.

29.

Deakins D, Freel MS. Entrepreneurship and small firms. 5th ed. London: McGraw-Hill; 2009.

30.

Kirby DA. Entrepreneurship. London: McGraw-Hill Education; 2003.

31.

Wickham PA. Strategic entrepreneurship [Internet]. 4th ed. Harlow: Financial Times Prentice Hall; 2006. Available from:  
<https://www.vlebooks.com/vleweb/product/openreader?id=GlasgowUni&isbn=9781408212677>

32.

Bridge R. How I made it: 40 successful entrepreneurs reveal how they made millions. 2nd ed. London: Kogan Page; 2009.

33.

Bridge R, Dawson Books. My big idea: 30 successful entrepreneurs reveal how they found inspiration [Internet]. London: Kogan Page; 2010. Available from:  
<https://www.vlebooks.com/vleweb/product/openreader?id=GlasgowUni&isbn=9780749461850>

34.

Bridge R, Dawson Books. You can do it too: 20 essential things every budding entrepreneur should know [Internet]. London: Kogan Page; 2010. Available from:  
<https://www.vlebooks.com/vleweb/product/openreader?id=GlasgowUni&isbn=9780749461843>

35.

Bridge R. How to make a million before lunch. London: Virgin; 2011.

36.

Davidson A, Dawson Books. Smart luck: and the seven other qualities of great entrepreneurs [Internet]. London: Pearson Prentice Hall Business; 2004. Available from: <https://www.vlebooks.com/vleweb/product/openreader?id=GlasgowUni&isbn=9781405893886>

37.

Hashemi S, Hashemi B. Anyone can do it: building Coffee Republic from our kitchen table : 57 real-life laws on entrepreneurship. Chichester: Capstone; 2007.

38.

Southon M. The beermat entrepreneur: turn your good idea into a great business. Rev. 2nd ed. Harlow: Pearson/Prentice Hall Business; 2009.

39.

Southon M. Finance on a beermat. London: Random House Business; 2006.

40.

West C. Marketing on a beermat. Vol. Beermat guides. London: Random House Business Books; 2008.

41.

Southon M, West C. Sales on a beermat. London: Random House Business; 2008.

42.

Mike Southon | The Beermat Entrepreneur | Business Speaker [Internet]. Available from: <http://www.mikesouthon.com/>

43.

Kander D. All in startup: launching a new idea when everything is on the line. Hoboken, New Jersey: Wiley; 2014.