# Managing Across Cultures and Comparative Management



1

Steers, R.M., Osland, J.: Management across cultures: challenges, strategies, and skills. Cambridge University Press, Cambridge, United Kingdom (2020).

2.

Browaeys, M.-J., Price, R., Askews & Holts Library Services: Understanding cross-cultural management. Financial Times Prentice Hall, Harlow (2011).

3.

Schneider, S.C., Barsoux, J.-L., Stahl, G.K.: Managing across cultures. Pearson, New York (2014).

4.

Thomas, D.C.: Cultural intelligence: living and working globally. Berrett-Koehler Publishers, San Francisco, CA (2009).

5.

Meyer, E.: The culture map: decoding how people think, lead, and get things done across cultures. PublicAffairs, New York (2015).

6.

Rapaille, C.: The culture code: an ingenious way to understand why people around the

world buy and live as they do. Broadway Books, New York, NY (2006).

7.

Hammerich, K., Lewis, R.D.: Fish can't see water: how national culture can make or break your corporate strategy. John Wiley & Sons Ltd, Chichester, West Sussex (2013).

8.

Thomas, D.C.: Cross-cultural management: Essential concepts, 14. SAGE Publications, London (2017).

9.

Hofstede, G.H.: Culture's consequences: comparing values, behaviors, institutions, and organizations across nations. Sage Publications, Thousand Oaks, Calif (2001).

10.

Hampden-Turner, C., Trompenaars, A.: The seven cultures of capitalism: value systems for creating wealth in the United States, Britain, Japan, Germany, France, Sweden and the Netherlands. Piatkus, London (1995).

11.

Lewis, R.D., Dawson Books: When cultures collide: leading across cultures: a major new edition of the global guide. Nicholas Brealey International, Boston (2006).

12.

House, R.J., Global Leadership and Organizational Behavior Effectiveness Research Program: Culture, leadership, and organizations: the GLOBE study of 62 societies. SAGE, Thousand Oaks, CA (2004).

13.

Chhokar, J.S., Brodbeck, F.C., House, R.J., Global Leadership and Organizational Behavior

Effectiveness Research Program, Ebooks Corporation Limited: Culture and leadership across the world: the GLOBE book of in-depth studies of 25 societies. Lawrence Erlbaum Associates, Mahwah, NJ (2007).

14.

Adler, N.J., Gundersen, A.: International dimensions of organizational behavior. Thomson South Western, Australia (2008).

15.

Aycan, Z., Kanungo, R.N., Mendonca, M.: Organizations and management in cross-cultural context. SAGE Publications Ltd, London (2014).

16.

Caligiuri, P.: Cultural agility: building a pipeline of successful global professionals. Jossey-Bass, San Francisco, Calif (2012).

17.

Steers, R.M., Osland, J.: Management across cultures: challenges, strategies, and skills. Cambridge University Press, Cambridge, United Kingdom (2020).

18.

Schneider, S.C., Barsoux, J.-L., Stahl, G.K.: Managing across cultures. Pearson, New York (2014).

19.

Browaeys, M.-J., Price, R.: Understanding cross-cultural management. Financial Times/Prentice Hall, Harlow (2008).

20.

Thomas, D.C.: Cross-cultural management: Essential concepts, 14. SAGE Publications,

London (2017).

## 21.

Kwok Leung, Rabi S. Bhagat, Nancy R. Buchan, Miriam Erez and Cristina B. Gibson: Culture and International Business: Recent Advances and Their Implications for Future Research. Journal of International Business Studies. 36, 357–378 (2005).

## 22.

Soderberg, A.-M., Holden, N.: Rethinking Cross Cultural Management in a Globalizing Business World. International Journal of Cross Cultural Management. 2, 103–121 (2002). https://doi.org/10.1177/147059580221007.

#### 23.

Hammerich, K., Lewis, R.D.: Fish can't see water: how national culture can make or break your corporate strategy. John Wiley & Sons Ltd, Chichester, West Sussex (2013).

# 24.

Nisbett, R.E., Masuda, T.: Culture and point of view. Proceedings of the National Academy of Sciences. 100, 11163–11170 (2003). https://doi.org/10.1073/pnas.1934527100.

# 25.

Allan Bird, Mark E. Mendenhallb,: From cross-cultural management to global leadership: Evolution and adaptation. Journal of World Business. 51, 115–126. https://doi.org/10.1016/j.jwb.2015.10.005.

# 26.

Steers, R.M., Osland, J.: Management across cultures: challenges, strategies, and skills. Cambridge University Press, Cambridge, United Kingdom (2020).

Schneider, S.C., Barsoux, J.-L., Stahl, G.K.: Managing across cultures. Pearson, New York (2014).

28.

Griffin, R.W., Pustay, M.W.: International business. Pearson Education, Boston, Mass (2013).

29.

Thomas, D.C.: Cross-cultural management: Essential concepts, 14. SAGE Publications, London (2017).

30.

Hofstede, G.: The business of international business is culture. International Business Review. 3, 1–14 (1994). https://doi.org/10.1016/0969-5931(94)90011-6.

31.

Hofstede, G.H.: Culture's consequences: comparing values, behaviors, institutions, and organizations across nations. Sage Publications, Thousand Oaks, Calif (2001).

32.

Magnusson, P.: Meta-analysis of cultural differences: Another slice at the apple. International Business Review. 17, 520–532 (2008). https://doi.org/10.1016/j.ibusrev.2008.04.003.

33.

Migliore, L.A.: Relation between big five personality traits and Hofstede's cultural dimensions. Cross Cultural Management: An International Journal. 18, 38–54 (2011). https://doi.org/10.1108/13527601111104287.

Minkov, M., Hofstede, G.: The evolution of Hofstede's doctrine. Cross Cultural Management: An International Journal. 18, 10–20 (2011). https://doi.org/10.1108/13527601111104269.

35.

Minkov, M.: Cross-cultural analysis: the science and art of comparing the world's modern societies and their cultures. SAGE, Thousand Oaks, CA (2012).

36.

Steers, R.M., Osland, J.: Management across cultures: challenges, strategies, and skills. Cambridge University Press, Cambridge, United Kingdom (2020).

37.

Rapaille, C.: The culture code: an ingenious way to understand why people around the world buy and live as they do. Broadway Books, New York, NY (2006).

38.

Schneider, S.C., Barsoux, J.-L., Stahl, G.K.: Managing across cultures. Pearson, New York (2014).

39.

Browaeys, M.-J., Price, R., Askews & Holts Library Services: Understanding cross-cultural management. Financial Times Prentice Hall, Harlow (2011).

40.

House, R.J., Global Leadership and Organizational Behavior Effectiveness Research Program: Culture, leadership, and organizations: the GLOBE study of 62 societies. SAGE, Thousand Oaks, CA (2004).

Minkov, M., Blagoev, V.: Is there a distinct Asian management culture? Asia Pacific Business Review. 20, 209–215 (2014). https://doi.org/10.1080/13602381.2013.839136.

42.

Dong, K., Liu, Y.: Cross-cultural management in China. Cross Cultural Management: An International Journal. 17, 223–243 (2010). https://doi.org/10.1108/13527601011068333.

43.

Singh, N.K., SpringerLink (Online service): Eastern and cross cultural management. Springer, New Delhi (2012).

44.

Steers, R.M., Osland, J.: Management across cultures: challenges, strategies, and skills. Cambridge University Press, Cambridge, United Kingdom (2020).

45.

Aycan, Z., Kanungo, R.N., Mendonca, M.: Organizations and management in cross-cultural context. SAGE Publications Ltd, London (2014).

46.

Ebooks Corporation Limited: The intercultural dynamics of multicultural working. Multilingual Matters, Bristol (2010).

47.

Cagiltay, K., Bichelmeyer, B., Kaplan Akilli, G.: Working with multicultural virtual teams: critical factors for facilitation, satisfaction and success. Smart Learning Environments. 2, (2015). https://doi.org/10.1186/s40561-015-0018-7.

48.

Mach, M., Baruch, Y.: Team performance in cross cultural project teams. Cross Cultural

Management: An International Journal. 22, 464–486 (2015). https://doi.org/10.1108/CCM-10-2014-0114.

49.

Steers, R.M., Osland, J.: Management across cultures: challenges, strategies, and skills. Cambridge University Press, Cambridge, United Kingdom (2020).

50.

Gesteland, R.R.: Cross-cultural business behavior: negotiating, selling, sourcing and managing across cultures. Copenhagen Business School Press, Copenhagen (2005).

51.

Browaeys, M.-J., Price, R.: Understanding cross-cultural management. Financial Times/Prentice Hall, Harlow (2008).

52.

Brett, J.M.: Negotiating globally: how to negotiate deals, resolve disputes, and make decisions across cultural boundaries. Jossey-Bass, San Francisco (2001).

53.

Clausen, L.: Corporate Communication Challenges: A 'Negotiated' Culture Perspective. International Journal of Cross Cultural Management. 7, 317–332 (2007). https://doi.org/10.1177/1470595807083376.

54.

Steers, R.M., Osland, J.: Management across cultures: challenges, strategies, and skills. Cambridge University Press, Cambridge, United Kingdom (2020).

55.

Aycan, Z., Kanungo, R.N., Mendonca, M.: Organizations and management in cross-cultural

context. SAGE Publications Ltd, London (2014).

56.

Dolan, S.L., Kawamura, K.M.: Cross cultural competence: a field guide for developing global leaders and managers. Emerald Group Publishing Limited, Bingley, West Yorkshire (2015).

57.

House, R.J., Dorfman, P.W., Javidan, M., Hanges, P.J., Sully de Luque, M.F., Global Leadership and Organizational Behavior Effectiveness Research Program: Strategic leadership across cultures: the GLOBE study of CEO leadership behavior and effectiveness in 24 countries. SAGE Publications, Inc, Thousand Oaks, California (2014).

58.

Chhokar, J.S., Brodbeck, F.C., House, R.J., Global Leadership and Organizational Behavior Effectiveness Research Program, Ebooks Corporation Limited: Culture and leadership across the world: the GLOBE book of in-depth studies of 25 societies. Lawrence Erlbaum Associates, Mahwah, NJ (2007).

59.

Gehrke, B., Claes, M.-T. eds: Global leadership practices: a cross-cultural management perspective. Palgrave Macmillan, Basingstoke, Hampshire (2014).

60.

House, R.J., Global Leadership and Organizational Behavior Effectiveness Research Program: Culture, leadership, and organizations: the GLOBE study of 62 societies. SAGE, Thousand Oaks, CA (2004).

61.

Vol. 41, No. 8, October/November 2010 of Journal of International Business Studies on JSTOR. (2010).

62.

Aycan, Z., Kanungo, R.N., Mendonca, M.: Organizations and management in cross-cultural context. SAGE Publications Ltd, London (2014).

63.

Gehrke, B., Claes, M.-T. eds: Global leadership practices: a cross-cultural management perspective. Palgrave Macmillan, Basingstoke, Hampshire (2014).

64.

Jackson, T.: Management Ethics and Corporate Policy: A Cross-Cultural Comparison. Journal of Management Studies. 37,.

65.

Lerbinger, O.: The global manager: contemporary issues and corporate responses. Palgrave Macmillan, Basingstoke, Hampshire (2014).

66.

Jackson, T.: Is cross-cultural management studies morally mute? Cross-cultural management and ethics. International Journal of Cross Cultural Management. 14, 267–269 (2014). https://doi.org/10.1177/1470595814560968.

67.

Christopher, E.: International management: explorations across cultures. Kogan Page, London (2012).

68.

Cross Cultural Management: An International Journal Of Contents: Volume 16 Issue 3.

Table

Steers, R.M., Osland, J.: Management across cultures: challenges, strategies, and skills. Cambridge University Press, Cambridge, United Kingdom (2020).

70.

Thomas, D.C.: Cultural intelligence: living and working globally. Berrett-Koehler Publishers, San Francisco, CA (2009).

71.

Earley, P. Christopher1Mosakowski, Elaine2: Cultural Intelligence. Harvard Business Review. 82, 139–146 (2004).

72.

Groves, K.S., Feyerherm, A.E.: Leader Cultural Intelligence in Context: Testing the Moderating Effects of Team Cultural Diversity on Leader and Team Performance. Group & Organization Management. 36, 535–566 (2011). https://doi.org/10.1177/1059601111415664.

73.

Alon, I., Boulanger, M., Meyers, J., Taras, V.: The development and validation of the Business Cultural Intelligence Quotient. Cross Cultural & Strategic Management. 23, 78–100 (2016). https://doi.org/10.1108/CCSM-10-2015-0138.

74.

Academy of Management Learning & Education.