

# Managing Across Cultures and Comparative Management

[View Online](#)

1.

Steers RM, Osland J. Management across Cultures: Challenges, Strategies, and Skills. Fourth edition. Cambridge University Press; 2020.  
<https://ezproxy.lib.gla.ac.uk/login?url=https://doi.org/10.1017/9781108681209>

2.

Schneider SC, Barsoux JL, Stahl GK. Managing across Cultures. 3rd edition. Pearson; 2014.  
<https://www.vlebooks.com/vleweb/product/openreader?id=GlasgowUni&isbn=9780273780076>

3.

Browaeys MJ, Price R, Askews & Holts Library Services. Understanding Cross-Cultural Management. Second edition. Financial Times Prentice Hall; 2011.  
<https://www.vlebooks.com/vleweb/product/openreader?id=GlasgowUni&isbn=9780273732990>

4.

Thomas DC. Cultural Intelligence: Living and Working Globally. Vol A BK business book. 2nd ed., Rev. and updated. Berrett-Koehler Publishers; 2009.  
<https://ebookcentral.proquest.com/lib/gla/detail.action?docID=483737>

5.

Meyer E. The Culture Map: Decoding How People Think, Lead, and Get Things Done across Cultures. International edition. PublicAffairs; 2015.

6.

Rapaille C. *The Culture Code: An Ingenious Way to Understand Why People around the World Buy and Live as They Do*. 1st ed. Broadway Books; 2006.

7.

Hammerich K, Lewis RD. *Fish Can't See Water: How National Culture Can Make or Break Your Corporate Strategy*. John Wiley & Sons Ltd; 2013.

8.

Thomas DC. *Cross-Cultural Management: Essential Concepts*, 14. 4th edition. SAGE Publications; 2017.

<https://app.talis.com/glasgow/player#/modules/5f55ffaa3f2b343bc876562b/resources/5f5608f23f2b343bc876564d>

9.

Hofstede GH. *Culture's Consequences: Comparing Values, Behaviors, Institutions, and Organizations across Nations*. 2nd ed. Sage Publications; 2001.

10.

Hampden-Turner C, Trompenaars A. *The Seven Cultures of Capitalism: Value Systems for Creating Wealth in the United States, Britain, Japan, Germany, France, Sweden and the Netherlands*. Piatkus; 1995.

11.

Trompenaars A, Hampden-Turner C. *Riding the Waves of Culture: Understanding Diversity in Global Business*. Rev. and updated 3rd ed. Nicholas Brealey; 2012.

12.

House RJ, Global Leadership and Organizational Behavior Effectiveness Research Program. *Culture, Leadership, and Organizations: The GLOBE Study of 62 Societies*. SAGE; 2004.

13.

Chhokar JS, Brodbeck FC, House RJ, Global Leadership and Organizational Behavior Effectiveness Research Program, Ebooks Corporation Limited. Culture and Leadership across the World: The GLOBE Book of in-Depth Studies of 25 Societies. Vol Lea's organization and management series. Lawrence Erlbaum Associates; 2007.  
<https://ebookcentral.proquest.com/lib/gla/detail.action?docID=321533>

14.

Adler NJ, Gunderson A. International Dimensions of Organizational Behavior. 5th ed. Thomson South Western; 2008.

15.

Aycan Z, Kanungo RN, Mendonca M. Organizations and Management in Cross-Cultural Context. SAGE Publications Ltd; 2014.

16.

Caligiuri P. Cultural Agility: Building a Pipeline of Successful Global Professionals. Vol Jossey-Bass business and management series. Jossey-Bass; 2012.

17.

Thomas DC, Peterson MF, Thomas DC. Cross-Cultural Management: Essential Concepts. Third Edition. SAGE Publications Inc; 2015.

18.

Henson RM. Successful Global Leadership: Frameworks for Cross-Cultural Managers and Organizations. Palgrave Macmillan; 2016.

19.

Ronen S, Shenkar O. Navigating Global Business: A Cultural Compass. Cambridge University Press; 2017.

20.

Steers RM, Osland J. Management across Cultures: Challenges, Strategies, and Skills. Fourth edition. Cambridge University Press; 2020.  
<https://ezproxy.lib.gla.ac.uk/login?url=https://doi.org/10.1017/9781108681209>

21.

Schneider SC, Barsoux JL, Stahl GK. Managing across Cultures. 3rd edition. Pearson; 2014.  
<https://www.vlebooks.com/vleweb/product/openreader?id=GlasgowUni&isbn=9780273780076>

22.

Browaeys MJ, Price R. Understanding Cross-Cultural Management. Financial Times/Prentice Hall; 2008.

23.

Thomas DC. Cross-Cultural Management: Essential Concepts, 14. 4th edition. SAGE Publications; 2017.  
<https://app.talis.com/glasgow/player#/modules/5f55ffaa3f2b343bc876562b/resources/5f5608f23f2b343bc876564d>

24.

Kwok Leung, Rabi S. Bhagat, Nancy R. Buchan, Miriam Erez and Cristina B. Gibson. Culture and International Business: Recent Advances and Their Implications for Future Research. Journal of International Business Studies. 2005;36(4):357-378.  
<https://ezproxy.lib.gla.ac.uk/login?url=https://www.jstor.org/stable/3875298>

25.

Soderberg AM, Holden N. Rethinking Cross Cultural Management in a Globalizing Business World. International Journal of Cross Cultural Management. 2002;2(1):103-121.  
doi:10.1177/147059580221007

26.

Hammerich K, Lewis RD. Fish Can't See Water: How National Culture Can Make or Break Your Corporate Strategy. John Wiley & Sons Ltd; 2013.

27.

Nisbett RE, Masuda T. Culture and point of view. Proceedings of the National Academy of Sciences. 2003;100(19):11163-11170. doi:10.1073/pnas.1934527100

28.

Allan Bird , Mark E. Mendenhallb,. From cross-cultural management to global leadership: Evolution and adaptation. Journal of World Business. 51(1):115-126.  
doi:10.1016/j.jwb.2015.10.005

29.

Steers RM, Osland J. Management across Cultures: Challenges, Strategies, and Skills. Fourth edition. Cambridge University Press; 2020.  
<https://ezproxy.lib.gla.ac.uk/login?url=https://doi.org/10.1017/9781108681209>

30.

Schneider SC, Barsoux JL, Stahl GK. Managing across Cultures. 3rd edition. Pearson; 2014.  
<https://www.vlebooks.com/vleweb/product/openreader?id=GlasgowUni&isbn=9780273780076>

31.

Griffin RW, Pustay MW. International Business. 7th ed., Global ed. Pearson Education; 2013.

32.

Thomas DC. Cross-Cultural Management: Essential Concepts, 14. 4th edition. SAGE Publications; 2017.  
<https://app.talis.com/glasgow/player#/modules/5f55ffaa3f2b343bc876562b/resources/5f5608f23f2b343bc876564d>

33.

Hofstede G. The business of international business is culture. International Business Review. 1994;3(1):1-14. doi:10.1016/0969-5931(94)90011-6

34.

Hofstede GH. Culture's Consequences: Comparing Values, Behaviors, Institutions, and Organizations across Nations. 2nd ed. Sage Publications; 2001.

35.

Magnusson P. Meta-analysis of cultural differences: Another slice at the apple. International Business Review. 2008;17(5):520-532. doi:10.1016/j.ibusrev.2008.04.003

36.

Migliore LA. Relation between big five personality traits and Hofstede's cultural dimensions. Cross Cultural Management: An International Journal. 2011;18(1):38-54. doi:10.1108/13527601111104287

37.

Minkov M, Hofstede G. The evolution of Hofstede's doctrine. Cross Cultural Management: An International Journal. 2011;18(1):10-20. doi:10.1108/13527601111104269

38.

Bradley L. Kirkman, Kevin B. Lowe and Cristina B. Gibson. A Quarter Century of 'Culture's Consequences': A Review of Empirical Research Incorporating Hofstede's Cultural Values Framework. Journal of International Business Studies. 2006;37(3):285-320.  
<https://ezproxy.lib.gla.ac.uk/login?url=https://www.jstor.org/stable/3875261>

39.

Kirkman BL, Lowe KB, Gibson CB. A retrospective on Culture's Consequences: The 35-year journey. Journal of International Business Studies. 2017;48(1):12-29. doi:10.1057/s41267-016-0037-9

40.

Beugelsdijk S, Kostova T, Roth K. An overview of Hofstede-inspired country-level culture research in international business since 2006. *Journal of International Business Studies*. 2017;48(1):30-47. doi:10.1057/s41267-016-0038-8

41.

Minkov M. *Cross-Cultural Analysis: The Science and Art of Comparing the World's Modern Societies and Their Cultures*. SAGE; 2012.

42.

Rosalie L Tung and Alain Verbeke. Beyond Hofstede and GLOBE: Improving the quality of cross-cultural research. *Journal of International Business Studies*. 2010;41(8).  
<https://ezproxy.lib.gla.ac.uk/login?url=https://www.jstor.org/stable/40863977>

43.

Peter B. Smith. When Elephants Fight, the Grass Gets Trampled: The GLOBE and Hofstede Projects. *Journal of International Business Studies*. 2006;37(6).  
<https://ezproxy.lib.gla.ac.uk/login?url=https://www.jstor.org/stable/4540393>

44.

Steers RM, Osland J. *Management across Cultures: Challenges, Strategies, and Skills*. Fourth edition. Cambridge University Press; 2020.  
<https://ezproxy.lib.gla.ac.uk/login?url=https://doi.org/10.1017/9781108681209>

45.

Rapaille C. *The Culture Code: An Ingenious Way to Understand Why People around the World Buy and Live as They Do*. 1st ed. Broadway Books; 2006.

46.

Schneider SC, Barsoux JL, Stahl GK. *Managing across Cultures*. 3rd edition. Pearson; 2014.

<https://www.vlebooks.com/vleweb/product/openreader?id=GlasgowUni&isbn=9780273780076>

47.

Browaeys MJ, Price R, Askews & Holts Library Services. Understanding Cross-Cultural Management. Second edition. Financial Times Prentice Hall; 2011.

<https://www.vlebooks.com/vleweb/product/openreader?id=GlasgowUni&isbn=9780273732990>

48.

House RJ, Global Leadership and Organizational Behavior Effectiveness Research Program. Culture, Leadership, and Organizations: The GLOBE Study of 62 Societies. SAGE; 2004.

49.

Simcha Ronen and Oded Shenkar. Mapping world cultures: Cluster formation, sources and implications. *Journal of International Business Studies*. 2013;44(9):867-897.

<https://ezproxy.lib.gla.ac.uk/login?url=https://www.jstor.org/stable/43653701>

50.

Minkov M, Blagoev V. Is there a distinct Asian management culture? *Asia Pacific Business Review*. 2014;20(2):209-215. doi:10.1080/13602381.2013.839136

51.

Dong K, Liu Y. Cross-cultural management in China. *Cross Cultural Management: An International Journal*. 2010;17(3):223-243. doi:10.1108/13527601011068333

52.

Singh NK, SpringerLink (Online service). Eastern and Cross Cultural Management. [Rev. ed.]. Springer; 2012.

<http://ezproxy.lib.gla.ac.uk/login?url=http://dx.doi.org/10.1007/978-81-322-0472-5>

53.

Steers RM, Osland J. Management across Cultures: Challenges, Strategies, and Skills. Fourth edition. Cambridge University Press; 2020.  
<https://ezproxy.lib.gla.ac.uk/login?url=https://doi.org/10.1017/9781108681209>

54.

Thomas DC. Cultural Intelligence: Living and Working Globally. Vol A BK business book. 2nd ed., Rev. and updated. Berrett-Koehler Publishers; 2009.  
<https://ebookcentral.proquest.com/lib/gla/detail.action?docID=483737>

55.

Groves KS, Feyerherm AE. Leader Cultural Intelligence in Context: Testing the Moderating Effects of Team Cultural Diversity on Leader and Team Performance. Group & Organization Management. 2011;36(5):535-566. doi:10.1177/1059601111415664

56.

Thomas DC, Liao Y, Aycan Z, et al. Cultural intelligence: A theory-based, short form measure. Journal of International Business Studies. 2015;46(9):1099-1118.  
doi:10.1057/jibs.2014.67

57.

Alon I, Boulanger M, Meyers J, Taras V. The development and validation of the Business Cultural Intelligence Quotient. Cross Cultural & Strategic Management. 2016;23(1):78-100.  
doi:10.1108/CCSM-10-2015-0138

58.

Academy of Management Learning & Education.  
<http://ezproxy.lib.gla.ac.uk/login?url=https://web.p.ebscohost.com/ehost/command/detail?vid=0&sid=0e1a25e3-e601-4aa6-bbe8-976bc0309059%40redis&bdata=JnNpdGU9ZWhvc3QtbGI2ZQ%3d%3d#jid=F13&db=buh>

59.

Fang F, Schei V, Selart M. Hype or hope? A new look at the research on cultural intelligence. *International Journal of Intercultural Relations*. 2018;66:148-171.  
doi:<https://doi.org/10.1016/j.ijintrel.2018.04.002>

60.

Steers RM, Osland J. *Management across Cultures: Challenges, Strategies, and Skills*. Fourth edition. Cambridge University Press; 2020.  
<https://ezproxy.lib.gla.ac.uk/login?url=https://doi.org/10.1017/9781108681209>

61.

Aycan Z, Kanungo RN, Mendonca M. *Organizations and Management in Cross-Cultural Context*. SAGE Publications Ltd; 2014.

62.

Ebooks Corporation Limited. *The Intercultural Dynamics of Multicultural Working*. Vol 19. (Guilherme M, Glaser E, Méndez-García M del C, eds.). Multilingual Matters; 2010.  
<https://ebookcentral.proquest.com/lib/gla/detail.action?docID=717991>

63.

Cagiltay K, Bichelmeyer B, Kaplan Akilli G. Working with multicultural virtual teams: critical factors for facilitation, satisfaction and success. *Smart Learning Environments*. 2015;2(1). doi:[10.1186/s40561-015-0018-7](https://doi.org/10.1186/s40561-015-0018-7)

64.

Mach M, Baruch Y. Team performance in cross cultural project teams. *Cross Cultural Management: An International Journal*. 2015;22(3):464-486.  
doi:[10.1108/CCM-10-2014-0114](https://doi.org/10.1108/CCM-10-2014-0114)

65.

Steers RM, Osland J. *Management across Cultures: Challenges, Strategies, and Skills*. Fourth edition. Cambridge University Press; 2020.  
<https://ezproxy.lib.gla.ac.uk/login?url=https://doi.org/10.1017/9781108681209>

66.

Gesteland RR. Cross-Cultural Business Behavior: Negotiating, Selling, Sourcing and Managing across Cultures. 4th ed. Copenhagen Business School Press; 2005.

67.

When Culture Doesn't Translate. Harvard Business Review. Published online 2015.

68.

Browaeys MJ, Price R. Understanding Cross-Cultural Management. Financial Times/Prentice Hall; 2008.

69.

Brett JM. Negotiating Globally: How to Negotiate Deals, Resolve Disputes, and Make Decisions across Cultural Boundaries. Vol The Jossey-Bass business&management series. 1st ed. Jossey-Bass; 2001.

70.

Clausen L. Corporate Communication Challenges: A 'Negotiated' Culture Perspective. International Journal of Cross Cultural Management. 2007;7(3):317-332.  
doi:10.1177/1470595807083376

71.

Steers RM, Osland J. Management across Cultures: Challenges, Strategies, and Skills. Fourth edition. Cambridge University Press; 2020.  
<https://ezproxy.lib.gla.ac.uk/login?url=https://doi.org/10.1017/9781108681209>

72.

BEING THE BOSS IN BRUSSELS, BOSTON, AND BEIJING: IF YOU WANT TO SUCCEED, YO...  
Harvard Business Review. Published online 2017.  
<https://ezproxy.lib.gla.ac.uk/login?url=https://search.ebscohost.com/login.aspx?direct=true>

&db=buh&AN=123738571&site=ehost-live

73.

Aycan Z, Kanungo RN, Mendonca M. Organizations and Management in Cross-Cultural Context. SAGE Publications Ltd; 2014.

74.

Dolan SL, Kawamura KM. Cross Cultural Competence: A Field Guide for Developing Global Leaders and Managers. First edition. Emerald Group Publishing Limited; 2015.

75.

House RJ, Dorfman PW, Javidan M, Hanges PJ, Sully de Luque MF, Global Leadership and Organizational Behavior Effectiveness Research Program. Strategic Leadership across Cultures: The GLOBE Study of CEO Leadership Behavior and Effectiveness in 24 Countries. SAGE Publications, Inc; 2014.

76.

Chhokar JS, Brodbeck FC, House RJ, Global Leadership and Organizational Behavior Effectiveness Research Program, Ebooks Corporation Limited. Culture and Leadership across the World: The GLOBE Book of in-Depth Studies of 25 Societies. Vol Lea's organization and management series. Lawrence Erlbaum Associates; 2007.  
<https://ebookcentral.proquest.com/lib/gla/detail.action?docID=321533>

77.

Gehrke B, Claes MT, eds. Global Leadership Practices: A Cross-Cultural Management Perspective. Palgrave Macmillan; 2014.

78.

House RJ, Global Leadership and Organizational Behavior Effectiveness Research Program. Culture, Leadership, and Organizations: The GLOBE Study of 62 Societies. SAGE; 2004.

79.

Vol. 41, No. 8, October/November 2010 of Journal of International Business Studies on JSTOR. Published online 2010.  
<https://ezproxy.lib.gla.ac.uk/login?url=https://www.jstor.org/stable/i40038913>

80.

Aycan Z, Kanungo RN, Mendonca M. Organizations and Management in Cross-Cultural Context. SAGE Publications Ltd; 2014.

81.

Gehrke B, Claes MT, eds. Global Leadership Practices: A Cross-Cultural Management Perspective. Palgrave Macmillan; 2014.

82.

Jackson T. Management Ethics and Corporate Policy: A Cross-Cultural Comparison. Journal of Management Studies. 37(3).  
<https://ezproxy.lib.gla.ac.uk/login?url=https://onlinelibrary.wiley.com/doi/10.1111/1467-6486.00184/epdf>

83.

Lerbinger O. The Global Manager: Contemporary Issues and Corporate Responses. Palgrave Macmillan; 2014.

84.

Jackson T. Is cross-cultural management studies morally mute? Cross-cultural management and ethics. International Journal of Cross Cultural Management. 2014;14(3):267-269. doi:10.1177/1470595814560968

85.

Christopher E. International Management: Explorations across Cultures. Kogan Page; 2012.

86.

Cross Cultural Management: An International Journal  
Of Contents: Volume 16 Issue 3. <https://www.emeraldinsight.com/toc/ccm/16/3>

Table