

# Managing Across Cultures and Comparative Management

[View Online](#)

---

1.

Steers, R.M., Osland, J.: Management across cultures: challenges, strategies, and skills. Cambridge University Press, Cambridge, United Kingdom (2020).

2.

Schneider, S.C., Barsoux, J.-L., Stahl, G.K.: Managing across cultures. Pearson, New York (2014).

3.

Browaeys, M.-J., Price, R., Askews & Holts Library Services: Understanding cross-cultural management. Financial Times Prentice Hall, Harlow (2011).

4.

Thomas, D.C.: Cultural intelligence: living and working globally. Berrett-Koehler Publishers, San Francisco, CA (2009).

5.

Meyer, E.: The culture map: decoding how people think, lead, and get things done across cultures. PublicAffairs, New York (2015).

6.

Rapaille, C.: The culture code: an ingenious way to understand why people around the

world buy and live as they do. Broadway Books, New York, NY (2006).

7.

Hammerich, K., Lewis, R.D.: Fish can't see water: how national culture can make or break your corporate strategy. John Wiley & Sons Ltd, Chichester, West Sussex (2013).

8.

Thomas, D.C.: Cross-cultural management: Essential concepts, 14. SAGE Publications, London (2017).

9.

Hofstede, G.H.: Culture's consequences: comparing values, behaviors, institutions, and organizations across nations. Sage Publications, Thousand Oaks, Calif (2001).

10.

Hampden-Turner, C., Trompenaars, A.: The seven cultures of capitalism: value systems for creating wealth in the United States, Britain, Japan, Germany, France, Sweden and the Netherlands. Piatkus, London (1995).

11.

Trompenaars, A., Hampden-Turner, C.: Riding the waves of culture: understanding diversity in global business. Nicholas Brealey, London (2012).

12.

House, R.J., Global Leadership and Organizational Behavior Effectiveness Research Program: Culture, leadership, and organizations: the GLOBE study of 62 societies. SAGE, Thousand Oaks, CA (2004).

13.

Chhokar, J.S., Brodbeck, F.C., House, R.J., Global Leadership and Organizational Behavior

Effectiveness Research Program, Ebooks Corporation Limited: Culture and leadership across the world: the GLOBE book of in-depth studies of 25 societies. Lawrence Erlbaum Associates, Mahwah, NJ (2007).

14.

Adler, N.J., Gundersen, A.: International dimensions of organizational behavior. Thomson South Western, Australia (2008).

15.

Aycan, Z., Kanungo, R.N., Mendonca, M.: Organizations and management in cross-cultural context. SAGE Publications Ltd, London (2014).

16.

Caligiuri, P.: Cultural agility: building a pipeline of successful global professionals. Jossey-Bass, San Francisco, Calif (2012).

17.

Thomas, D.C., Peterson, M.F., Thomas, D.C.: Cross-cultural management: essential concepts. SAGE Publications Inc, Thousand Oaks, California (2015).

18.

Henson, R.M.: Successful global leadership: frameworks for cross-cultural managers and organizations. Palgrave Macmillan, New York (2016).

19.

Ronen, S., Shenkar, O.: Navigating global business: a cultural compass. Cambridge University Press, Cambridge (2017).

20.

Steers, R.M., Osland, J.: Management across cultures: challenges, strategies, and skills.

Cambridge University Press, Cambridge, United Kingdom (2020).

21.

Schneider, S.C., Barsoux, J.-L., Stahl, G.K.: Managing across cultures. Pearson, New York (2014).

22.

Browaeys, M.-J., Price, R.: Understanding cross-cultural management. Financial Times/Prentice Hall, Harlow (2008).

23.

Thomas, D.C.: Cross-cultural management: Essential concepts, 14. SAGE Publications, London (2017).

24.

Kwok Leung, Rabi S. Bhagat, Nancy R. Buchan, Miriam Erez and Cristina B. Gibson: Culture and International Business: Recent Advances and Their Implications for Future Research. Journal of International Business Studies. 36, 357–378 (2005).

25.

Soderberg, A.-M., Holden, N.: Rethinking Cross Cultural Management in a Globalizing Business World. International Journal of Cross Cultural Management. 2, 103–121 (2002). <https://doi.org/10.1177/147059580221007>.

26.

Hammerich, K., Lewis, R.D.: Fish can't see water: how national culture can make or break your corporate strategy. John Wiley & Sons Ltd, Chichester, West Sussex (2013).

27.

Nisbett, R.E., Masuda, T.: Culture and point of view. Proceedings of the National Academy

of Sciences. 100, 11163–11170 (2003). <https://doi.org/10.1073/pnas.1934527100>.

28.

Allan Bird , Mark E. Mendenhallb,: From cross-cultural management to global leadership: Evolution and adaptation. *Journal of World Business*. 51, 115–126.  
<https://doi.org/10.1016/j.jwb.2015.10.005>.

29.

Steers, R.M., Osland, J.: *Management across cultures: challenges, strategies, and skills*. Cambridge University Press, Cambridge, United Kingdom (2020).

30.

Schneider, S.C., Barsoux, J.-L., Stahl, G.K.: *Managing across cultures*. Pearson, New York (2014).

31.

Griffin, R.W., Pustay, M.W.: *International business*. Pearson Education, Boston, Mass (2013).

32.

Thomas, D.C.: *Cross-cultural management: Essential concepts*, 14. SAGE Publications, London (2017).

33.

Hofstede, G.: The business of international business is culture. *International Business Review*. 3, 1–14 (1994). [https://doi.org/10.1016/0969-5931\(94\)90011-6](https://doi.org/10.1016/0969-5931(94)90011-6).

34.

Hofstede, G.H.: *Culture's consequences: comparing values, behaviors, institutions, and organizations across nations*. Sage Publications, Thousand Oaks, Calif (2001).

35.

Magnusson, P.: Meta-analysis of cultural differences: Another slice at the apple. *International Business Review*. 17, 520–532 (2008).  
<https://doi.org/10.1016/j.ibusrev.2008.04.003>.

36.

Migliore, L.A.: Relation between big five personality traits and Hofstede's cultural dimensions. *Cross Cultural Management: An International Journal*. 18, 38–54 (2011).  
<https://doi.org/10.1108/13527601111104287>.

37.

Minkov, M., Hofstede, G.: The evolution of Hofstede's doctrine. *Cross Cultural Management: An International Journal*. 18, 10–20 (2011).  
<https://doi.org/10.1108/13527601111104269>.

38.

Bradley L. Kirkman, Kevin B. Lowe and Cristina B. Gibson: A Quarter Century of 'Culture's Consequences': A Review of Empirical Research Incorporating Hofstede's Cultural Values Framework. *Journal of International Business Studies*. 37, 285–320 (2006).

39.

Kirkman, B.L., Lowe, K.B., Gibson, C.B.: A retrospective on Culture's Consequences: The 35-year journey. *Journal of International Business Studies*. 48, 12–29 (2017).  
<https://doi.org/10.1057/s41267-016-0037-9>.

40.

Beugelsdijk, S., Kostova, T., Roth, K.: An overview of Hofstede-inspired country-level culture research in international business since 2006. *Journal of International Business Studies*. 48, 30–47 (2017). <https://doi.org/10.1057/s41267-016-0038-8>.

41.

Minkov, M.: Cross-cultural analysis: the science and art of comparing the world's modern societies and their cultures. SAGE, Thousand Oaks, CA (2012).

42.

Rosalie L Tung and Alain Verbeke: Beyond Hofstede and GLOBE: Improving the quality of cross-cultural research. *Journal of International Business Studies*. 41, (2010).

43.

Peter B. Smith: When Elephants Fight, the Grass Gets Trampled: The GLOBE and Hofstede Projects. *Journal of International Business Studies*. 37, (2006).

44.

Steers, R.M., Osland, J.: Management across cultures: challenges, strategies, and skills. Cambridge University Press, Cambridge, United Kingdom (2020).

45.

Rapaille, C.: The culture code: an ingenious way to understand why people around the world buy and live as they do. Broadway Books, New York, NY (2006).

46.

Schneider, S.C., Barsoux, J.-L., Stahl, G.K.: Managing across cultures. Pearson, New York (2014).

47.

Browaeys, M.-J., Price, R., Askews & Holts Library Services: Understanding cross-cultural management. Financial Times Prentice Hall, Harlow (2011).

48.

House, R.J., Global Leadership and Organizational Behavior Effectiveness Research Program: Culture, leadership, and organizations: the GLOBE study of 62 societies. SAGE,

Thousand Oaks, CA (2004).

49.

Simcha Ronen and Oded Shenkar: Mapping world cultures: Cluster formation, sources and implications. *Journal of International Business Studies*. 44, 867–897 (2013).

50.

Minkov, M., Blagoev, V.: Is there a distinct Asian management culture? *Asia Pacific Business Review*. 20, 209–215 (2014). <https://doi.org/10.1080/13602381.2013.839136>.

51.

Dong, K., Liu, Y.: Cross-cultural management in China. *Cross Cultural Management: An International Journal*. 17, 223–243 (2010). <https://doi.org/10.1108/13527601011068333>.

52.

Singh, N.K., SpringerLink (Online service): Eastern and cross cultural management. Springer, New Delhi (2012).

53.

Steers, R.M., Osland, J.: Management across cultures: challenges, strategies, and skills. Cambridge University Press, Cambridge, United Kingdom (2020).

54.

Thomas, D.C.: Cultural intelligence: living and working globally. Berrett-Koehler Publishers, San Francisco, CA (2009).

55.

Groves, K.S., Feyerherm, A.E.: Leader Cultural Intelligence in Context: Testing the Moderating Effects of Team Cultural Diversity on Leader and Team Performance. *Group & Organization Management*. 36, 535–566 (2011).



<https://doi.org/10.1177/10596011111415664>.

56.

Thomas, D.C., Liao, Y., Aycan, Z., Cerdin, J.-L., Pekerti, A.A., Ravlin, E.C., Stahl, G.K., Lazarova, M.B., Fock, H., Arli, D., Moeller, M., Okimoto, T.G., van de Vijver, F.: Cultural intelligence: A theory-based, short form measure. *Journal of International Business Studies*. 46, 1099–1118 (2015). <https://doi.org/10.1057/jibs.2014.67>.

57.

Alon, I., Boulanger, M., Meyers, J., Taras, V.: The development and validation of the Business Cultural Intelligence Quotient. *Cross Cultural & Strategic Management*. 23, 78–100 (2016). <https://doi.org/10.1108/CCSM-10-2015-0138>.

58.

Academy of Management Learning & Education.

59.

Fang, F., Schei, V., Selart, M.: Hype or hope? A new look at the research on cultural intelligence. *International Journal of Intercultural Relations*. 66, 148–171 (2018). <https://doi.org/https://doi.org/10.1016/j.ijintrel.2018.04.002>.

60.

Steers, R.M., Osland, J.: *Management across cultures: challenges, strategies, and skills*. Cambridge University Press, Cambridge, United Kingdom (2020).

61.

Aycan, Z., Kanungo, R.N., Mendonca, M.: *Organizations and management in cross-cultural context*. SAGE Publications Ltd, London (2014).

62.

Ebooks Corporation Limited: The intercultural dynamics of multicultural working. Multilingual Matters, Bristol (2010).

63.

Cagiltay, K., Bichelmeyer, B., Kaplan Akilli, G.: Working with multicultural virtual teams: critical factors for facilitation, satisfaction and success. Smart Learning Environments. 2, (2015). <https://doi.org/10.1186/s40561-015-0018-7>.

64.

Mach, M., Baruch, Y.: Team performance in cross cultural project teams. Cross Cultural Management: An International Journal. 22, 464–486 (2015). <https://doi.org/10.1108/CCM-10-2014-0114>.

65.

Steers, R.M., Osland, J.: Management across cultures: challenges, strategies, and skills. Cambridge University Press, Cambridge, United Kingdom (2020).

66.

Gesteland, R.R.: Cross-cultural business behavior: negotiating, selling, sourcing and managing across cultures. Copenhagen Business School Press, Copenhagen (2005).

67.

When Culture Doesn't Translate. Harvard Business Review. (2015).

68.

Browaeys, M.-J., Price, R.: Understanding cross-cultural management. Financial Times/Prentice Hall, Harlow (2008).

69.

Brett, J.M.: Negotiating globally: how to negotiate deals, resolve disputes, and make

decisions across cultural boundaries. Jossey-Bass, San Francisco (2001).

70.

Clausen, L.: Corporate Communication Challenges: A 'Negotiated' Culture Perspective. *International Journal of Cross Cultural Management*. 7, 317-332 (2007).  
<https://doi.org/10.1177/1470595807083376>.

71.

Steers, R.M., Osland, J.: *Management across cultures: challenges, strategies, and skills*. Cambridge University Press, Cambridge, United Kingdom (2020).

72.

BEING THE BOSS IN BRUSSELS, BOSTON, AND BEIJING: IF YOU WANT TO SUCCEED, YO...  
*Harvard Business Review*. (2017).

73.

Aycan, Z., Kanungo, R.N., Mendonca, M.: *Organizations and management in cross-cultural context*. SAGE Publications Ltd, London (2014).

74.

Dolan, S.L., Kawamura, K.M.: *Cross cultural competence: a field guide for developing global leaders and managers*. Emerald Group Publishing Limited, Bingley, West Yorkshire (2015).

75.

House, R.J., Dorfman, P.W., Javidan, M., Hanges, P.J., Sully de Luque, M.F., *Global Leadership and Organizational Behavior Effectiveness Research Program: Strategic leadership across cultures: the GLOBE study of CEO leadership behavior and effectiveness in 24 countries*. SAGE Publications, Inc, Thousand Oaks, California (2014).

76.

Chhokar, J.S., Brodbeck, F.C., House, R.J., Global Leadership and Organizational Behavior Effectiveness Research Program, Ebooks Corporation Limited: Culture and leadership across the world: the GLOBE book of in-depth studies of 25 societies. Lawrence Erlbaum Associates, Mahwah, NJ (2007).

77.

Gehrke, B., Claes, M.-T. eds: Global leadership practices: a cross-cultural management perspective. Palgrave Macmillan, Basingstoke, Hampshire (2014).

78.

House, R.J., Global Leadership and Organizational Behavior Effectiveness Research Program: Culture, leadership, and organizations: the GLOBE study of 62 societies. SAGE, Thousand Oaks, CA (2004).

79.

Vol. 41, No. 8, October/November 2010 of Journal of International Business Studies on JSTOR. (2010).

80.

Aycan, Z., Kanungo, R.N., Mendonca, M.: Organizations and management in cross-cultural context. SAGE Publications Ltd, London (2014).

81.

Gehrke, B., Claes, M.-T. eds: Global leadership practices: a cross-cultural management perspective. Palgrave Macmillan, Basingstoke, Hampshire (2014).

82.

Jackson, T.: Management Ethics and Corporate Policy: A Cross-Cultural Comparison. Journal of Management Studies. 37,.

83.

Lerbinger, O.: The global manager: contemporary issues and corporate responses. Palgrave Macmillan, Basingstoke, Hampshire (2014).

84.

Jackson, T.: Is cross-cultural management studies morally mute? Cross-cultural management and ethics. *International Journal of Cross Cultural Management*. 14, 267-269 (2014). <https://doi.org/10.1177/1470595814560968>.

85.

Christopher, E.: International management: explorations across cultures. Kogan Page, London (2012).

86.

Cross Cultural Management: An International Journal  
Of Contents: Volume 16 Issue 3.

Table